

MiXto Individualization

December 18, 2008

Dear Rhytec Portrait Physician,

In case you have not heard, Rhytec the manufacturer of the Portrait Plasma unit is no longer in business. The unfortunate news of Rhytec going bankrupt leaves owners of the Potrait Plasma without support for broken devices and, more importantly, no access to the disposable tips needed for treatments.

Having used both the Potrait Plasma and the MiXto-fractional CO2 Laser, I have been asked to write a testimonial letter by Lasering USA, the distributor of the MiXto Fractional CO2 device. Compared to the Potrait Plasma, I find the Mixto Laser much easier to use, with more versatility and with no disposables - The MiXto has replaced the Potrait Plasma as my preferred treatment for skin rejuvenation and acne scars.



I find in using the MiXto that I can easily individualize treatments to match the patient's desired results and their tolerable down-time. The settings are easily changed for a deeper ablation or more/less heat deposition. Most of my cases require only one or two treatments, depending on the aggressiveness of the treatment parameters. This includes the hard to treat acne scars. I find 1 or 2 treatments with the MiXto to be better appreciated by patients than the 6 Fraxel treatments, we also offer. All this **without consumables**.

To be fair, with the Potrait Plasma, I had some excellent results, but the treatment always seemed slightly cumbersome to operate. The MiXto is more operator-friendly.

Besides post-inflammatory hyperpigmentation (which is to be expected), I have had no significant adverse events with the MiXto. I specifically like being able to use the traditional CO2 cutting mode for sebaceous hyperplasia, warts and tracing out acne scars or deeper rhytids.

Purchasing the MiXto fractional CO2 laser was one of the best device decisions I have made, and believe me – I have made good and bad decisions. With the MiXto Laser, I can offer my patients a variety of treatment options based on their desired results. I can treat the face, neck, chest, arms and hands comfortably

knowing that the result will meet my patient's expectations. Knowing this gives me the confidence that the return on investment will follow.

I am not working as a preceptor or luminary for Lasering USA; however, I welcome any emails or phone calls as you transition into technology that will support your continued growth and success in the skin rejuvenation field. I will provide you with honest feedback about the MiXto Laser in how it compares to the Plasma unit.

Regards,

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